

Automotive Industries, the Wheels to Move towards Intelligent and Electrification Passenger Car

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Factors Influencing Global Passenger Car Development

◆ Environment

With “Carbon neutral” concept, many countries declare to end ICE sales.

Nation	ICE End Time	Nation	ICE End Time
Norway	2025	Slovenia	2030
India	2030	Sweden	2030
Holland	2030	UK	2030
Israel	2030	Japan	2035
Ireland	2030	France	2040
Denmark	2030	Spain	2040

◆ Technology



◆ Customer

Millennials and Young generation are gradually becoming the main consumers.



Passenger cars become

Intelligent

Electric

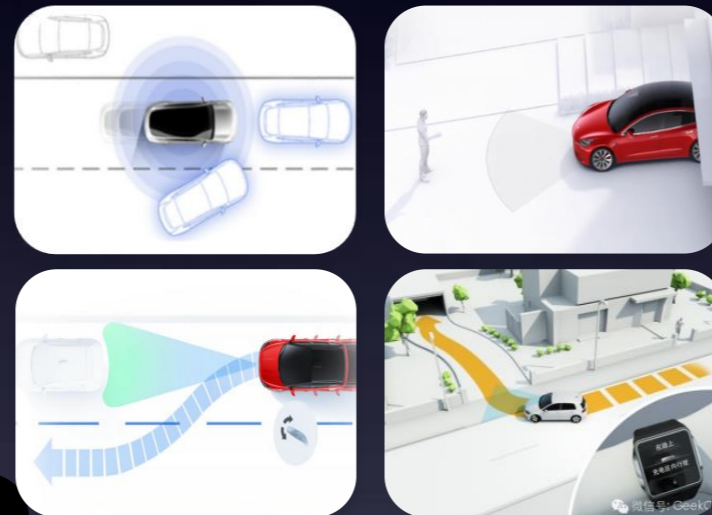
Intelligent Passenger Car Trend

Consumers need a **smarter** car.

◆ Remote Control



◆ Safe Drive



◆ Cloud Computing



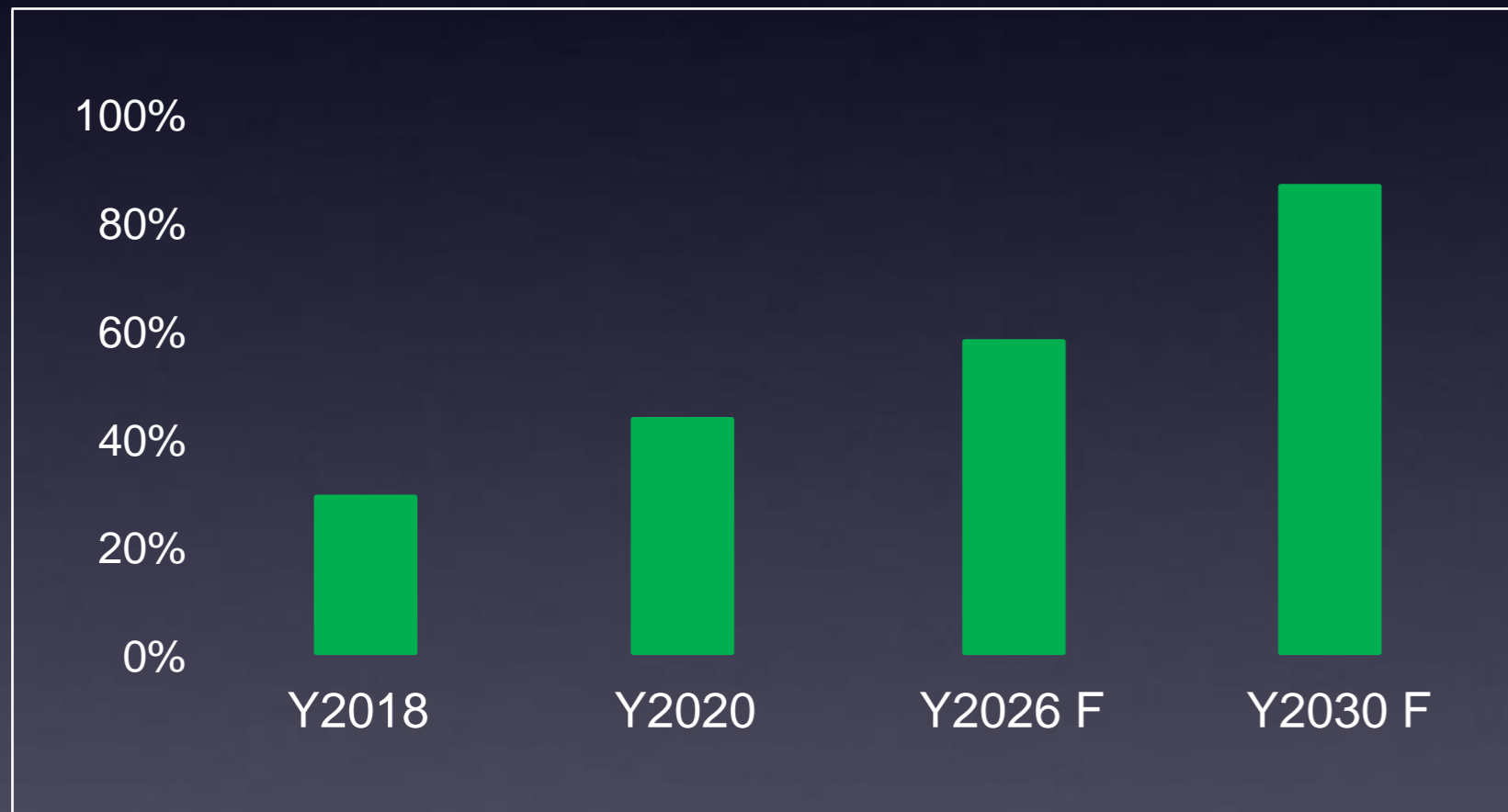
◆ Voice Interaction



◆ Autonomous Drive

Technology is fulfilling consumers' needs.

◆ The proportion of intelligent cars going up



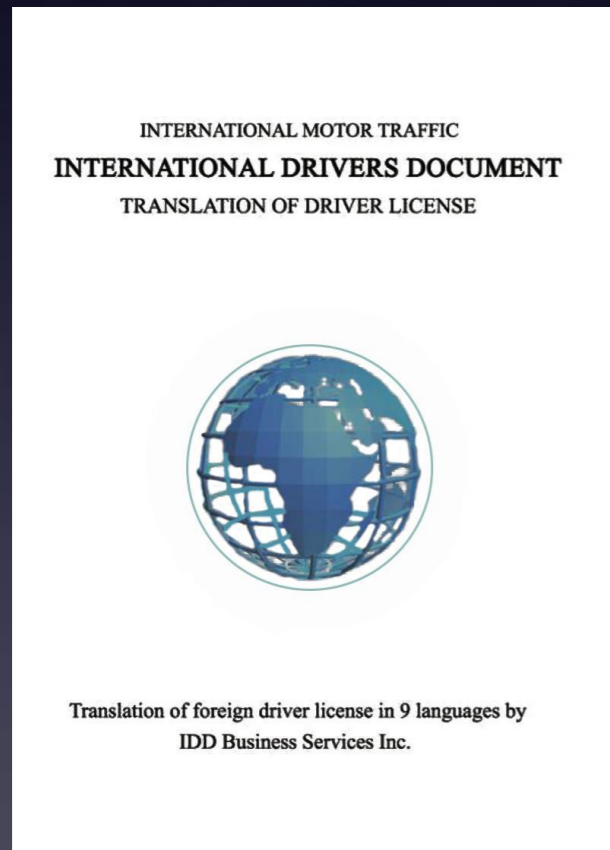
* Data from HIS Markit, China Industry Innovation Alliance for the Intelligent and Connected Vehicles

◆ Intelligent functions upgrade rapidly in recent years



Government and OEMs are providing full support.

◆ Improving Rules and Regulations:
autonomous driving



◆ Infrastructure:
Four-in-one smart road
(5G, V2X, remote drive,
autonomous drive)



◆ OEM's production strategy:
consumer demand-centered



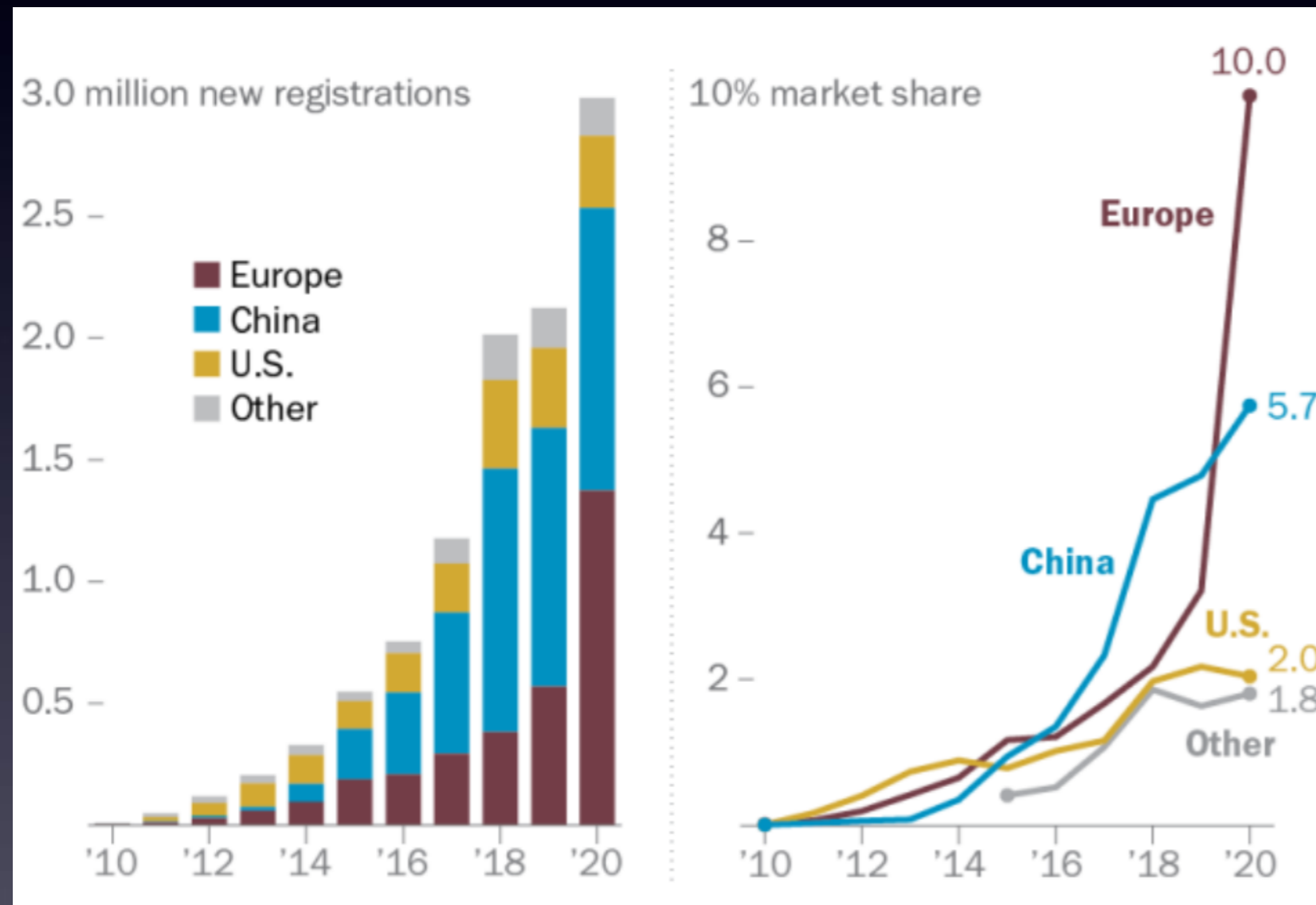
Electrification Passenger Car Trend

Electric vehicle is favored by global capital and stockholders.



* Data from Companies Market Cap, as of Oct, 2021

Electric vehicle is taking up rising market share with its rapid growing sales.



* Data from PEW Research Center

Electric vehicle is providing various possibilities for drivers, and becomes more than a mobility device.

■ Millennials & Generation Z
72%



■ 2nd car owner
80%



■ Save daily travel time by
32mins



■ Female customers
> 60%



■ Average daily mileage @20km
95%



■ Electric Vehicle is Pop Culture



* Data from Big Data Report on Chinese Small Pure Electric Passenger Cars

Customized products with advanced technology benefit efficient governance.

■ Multiple government operational vehicles



■ Benefits of 1,000 operational electric vehicles



Total cost saved:
\$2.2 million / year



Fuel saved:
180,000 liters



CO2 Reduced:
260 tons



Equivalent to planting:
13,562 trees

Smart City Practice

(**Liuzhou**, in southwest China, a tier 3 city with 4 million population)



In 2020, electric vehicles take up **31.5%** of total sales, among 80,000 units, 25,000 electric vehicles.



Build **7,346** charging piles and **18,177** charging sockets.



Add **15,367** special parking spaces for Electric vehicles.



About **80%** government operational vehicles realize electrification.



Intelligence and Electrification Generate New Growth Points

Broad Prospects for Indonesian Intelligent and Electrification Passenger Car

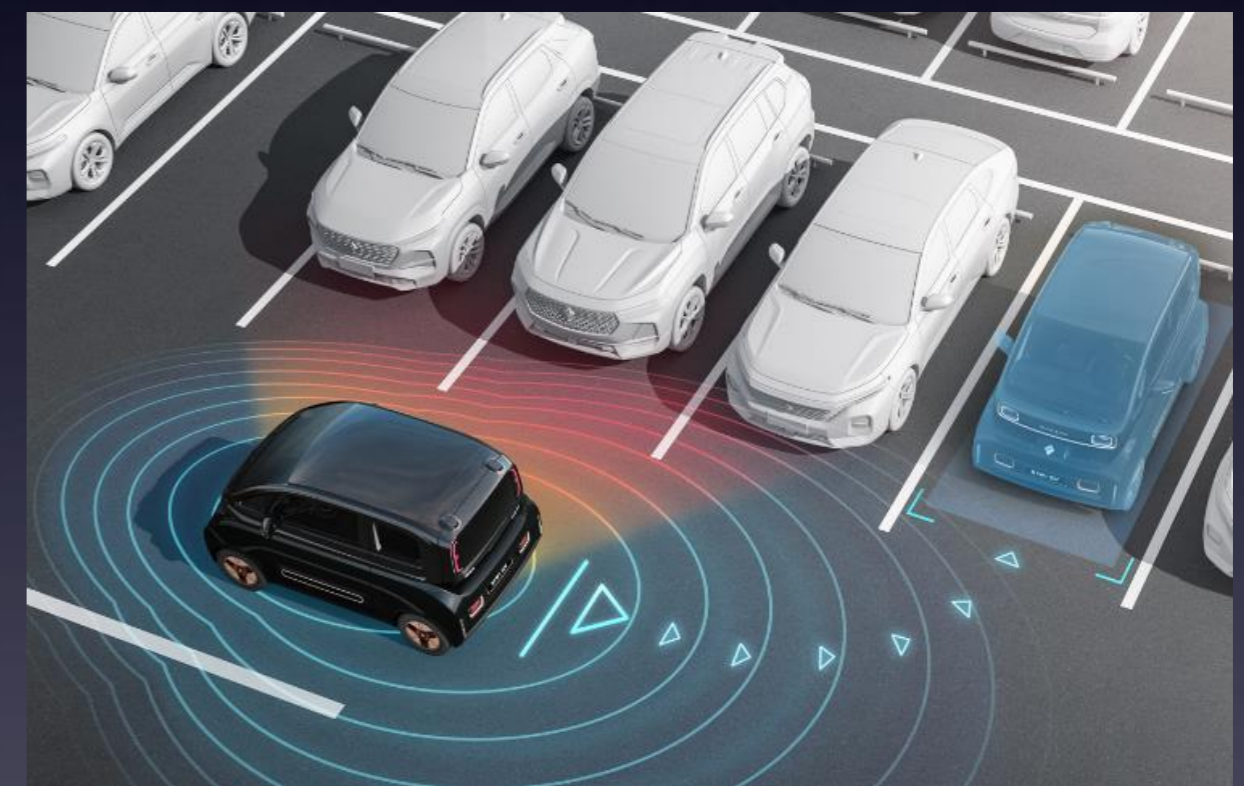
- ◆ Encourage development and application of advanced technology in Indonesia



AI



5G



Autonomous Drive

◆ Accelerate the upgrading of Indonesia's automobile industry and the improvement of supply chain.

Indonesia's nickel mines account for 25% in the world's reserves, and there is unique advantages to develop vehicle batteries industry.



◆ Contribute to efficient and orderly urban construction and management

■ Smart Governance

Advanced police car,
Ambulance,
Firefighting car,
...

■ Green Mobility

Electric vehicle market share going up

■ Smart Traffic

Autonomous drive,
Real-time traffic info,
...



■ Electric Vehicle Ecosystem

No limitation on Plate number,
Charging ecosystem,
Priority to parking,
...

■ Big Data Application

Charging capacity,
Parking space capacity,
Traffic info,
...

- ◆ With the export business of Wuling and other brands, the strategic position of Indonesian manufacturing in the global automotive market is enhanced.



Thank You