# Res Automotive Industry amidst the Global Pandemic

Kiki Verico, Ph.D., LPEM FEB UI

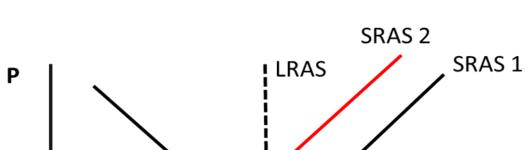
August, 18th 2022, Jakarta

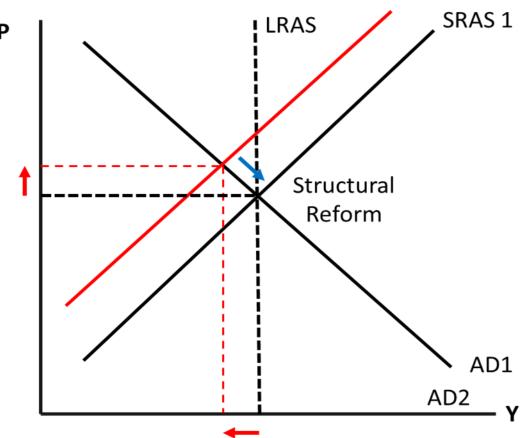
# **AUTOMOTIVE INDUSTRY IN INDONESIA: A MACRO VIEW**

## **Contents:**

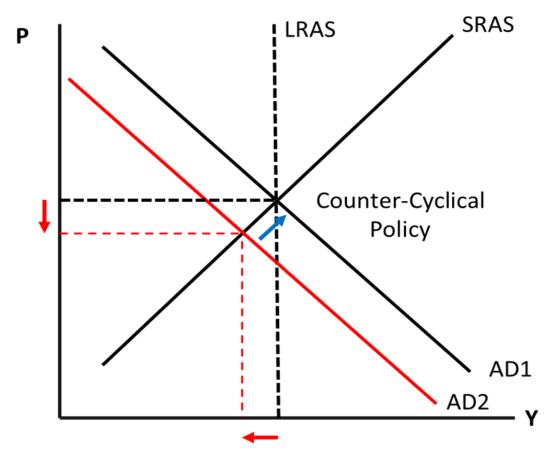
- Aggregate Demand dropped/Liquidity Trap, Household Consumption declined, Automotive got hard hit, Fiscal Countercyclical and Manufacturing picked up since 3Q21 dan 1Q22
- 2. Aggregate Demand with Household Consumption start to recover in 2Q22
- 3. Economy starts to a stable level with above five percent annually in 2022 and outcomes (GDP/Cap, GR, PR, G&Inf/OG, OU) returned Pre-Pandemic Level
- 4. Keeping inflation rate manageable
- 5. Long-Run Vision: Forward to Backward Participation Note; Sector Formalization Impacts; Domestic & Bilateral Potentials with Headquarters



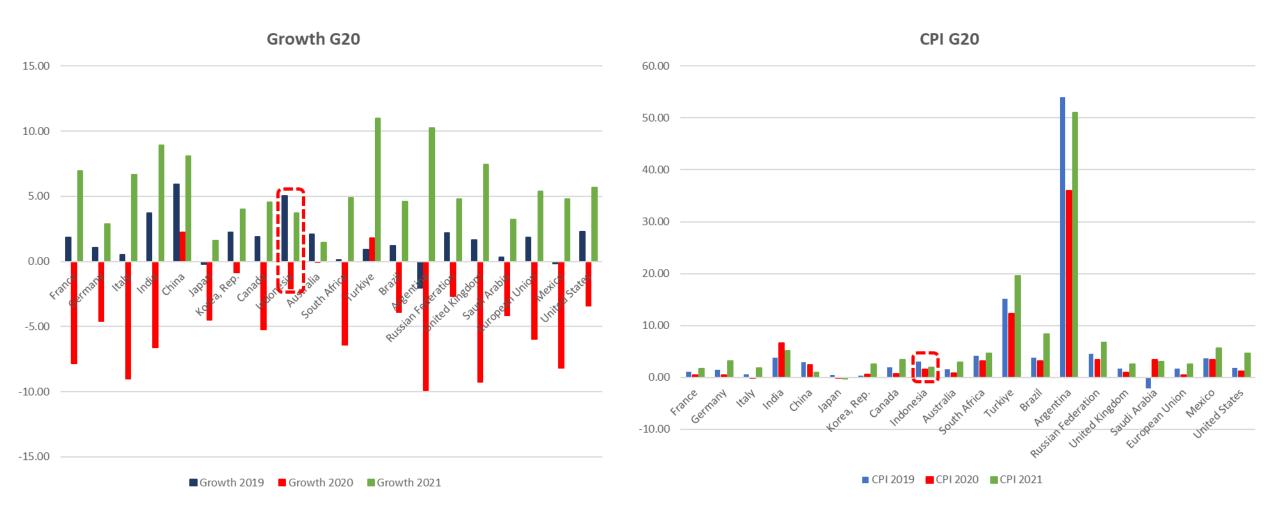






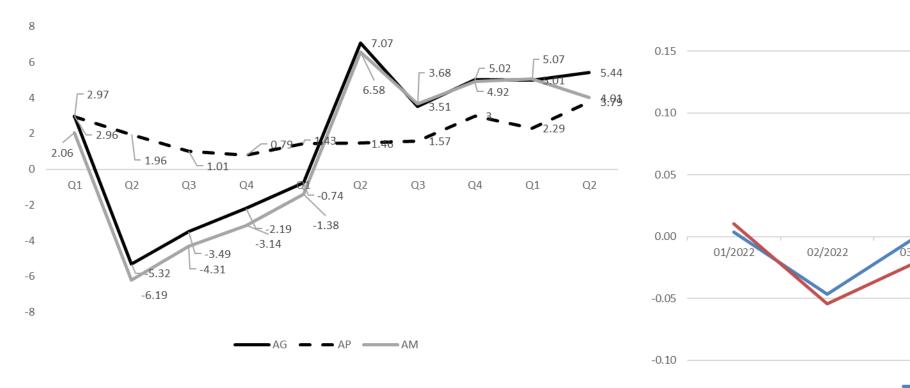


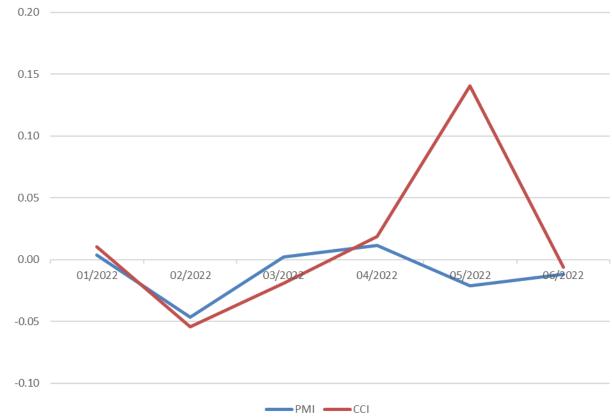
AD = 
$$C+I+G+CA(X-M)$$
  
M/P = LM  $\rightarrow$  St  $\rightarrow$  IS (i,Y)  $\rightarrow$ AD *Liquidity Trap*  
W/P  $\rightarrow$ dL $\rightarrow$ Dy  $\rightarrow$  SRAS



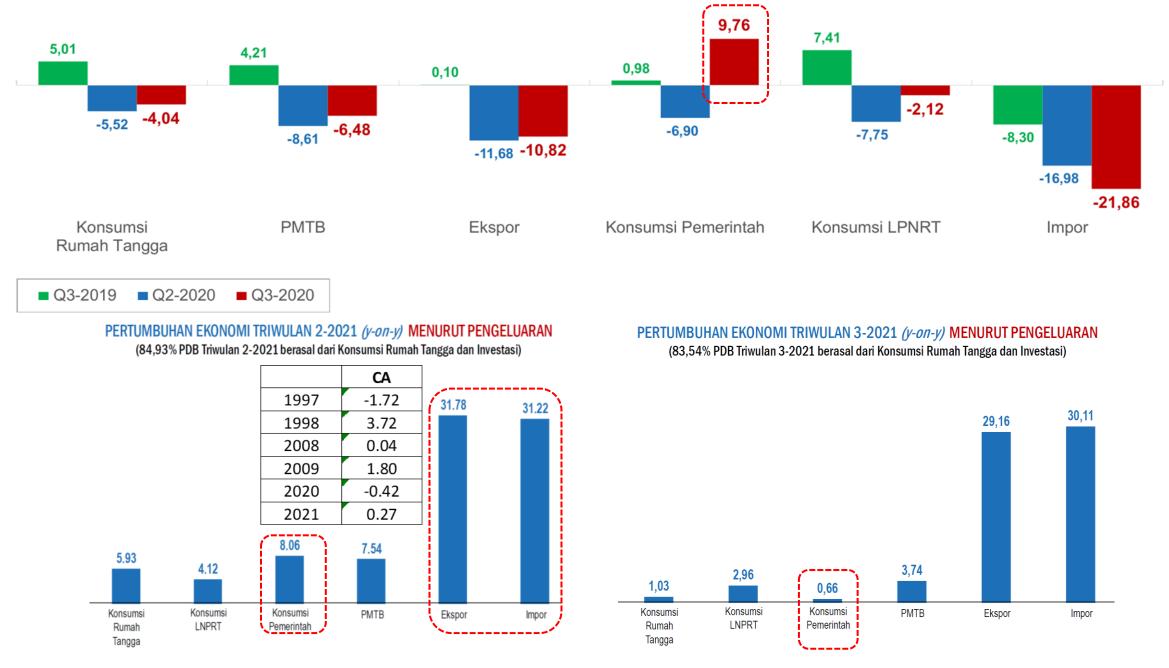
Source: Own calculation based on WDI WB Data, 2022

# Growth of PMI and CCI, RI 2022 0.20 0.20

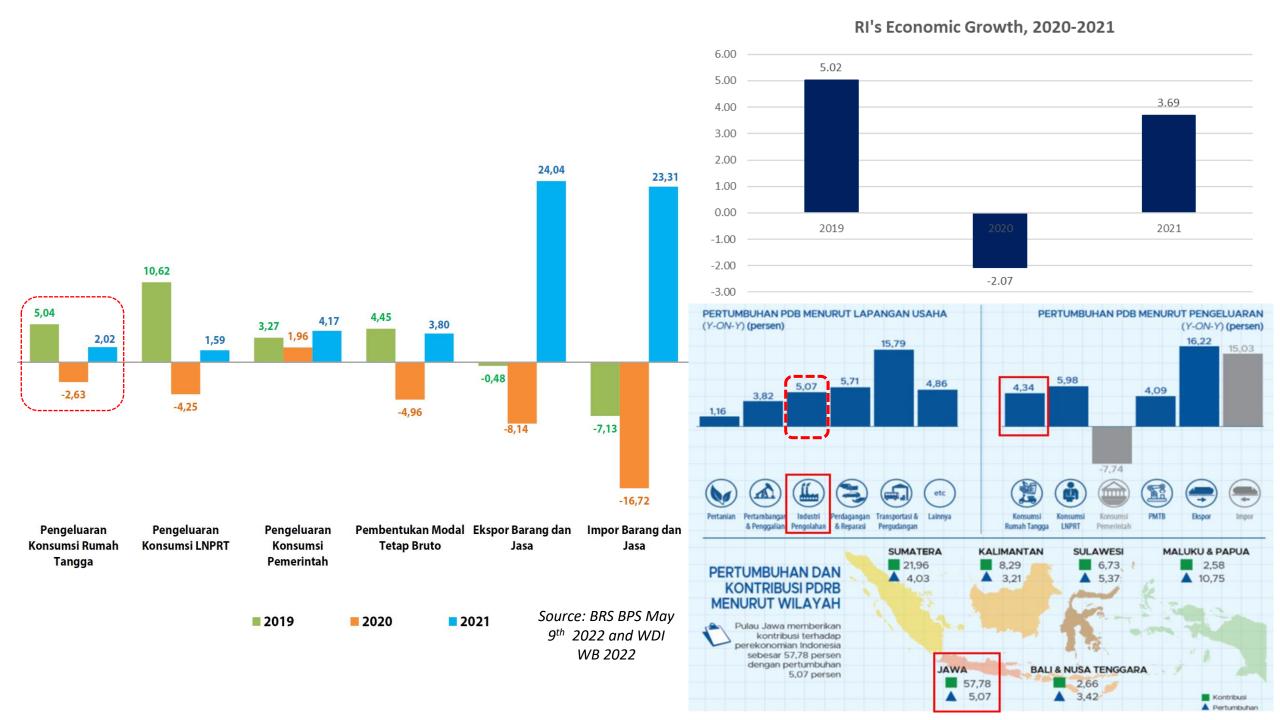




Source: Author's Illustration based on BPS Dataset 2022



Sumber: BRS - BPS, 2Q and 3Q2021 and BI Current Account



	Decrease	Increase				
	Financial Service	Health & Social Activiti				
	Education	ICT				
Strong	Administration Gov	Water				
July	Real Estate					
	14.84	5.97				
Incline		Agriculture				
		Mining				
		21.74				
	Construction	Trade				
Decline	Firm Service	Transportation				
Decime	Other Service	Accomodation, F&B				
	14.25	18.69				
	Manufacture					
Poor	Electricity & Gas					
	21.01					

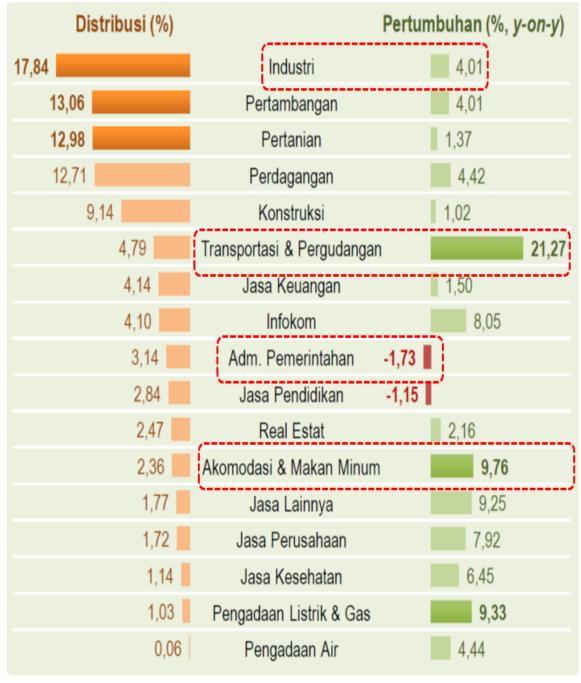
	Decrease	Increase				
	Financial Service	Water				
	Education					
	Administration Gov					
Strong	Real Estate					
	Health & Social Activities					
	ICT					
		Agriculture				
Incline	Mining					
		Construction				
		Trade				
Decline	Other Service	Accomodation, F&B				
		Firm Service				
		Transportation				
Poor		Manufacture				
		Electricity & Gas				

Source: Verico, based on BPS Data, 2018-2019 5.02% and 2019-2020 -2.07%, 1Q21

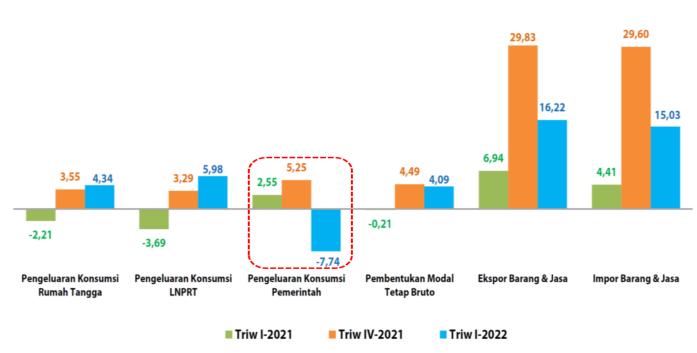
Opini: Tren Pertumbuhan Sektor-sektor Ekonomi Kita oleh Kiki Verico - Opini - koran.tempo.co April/04/21

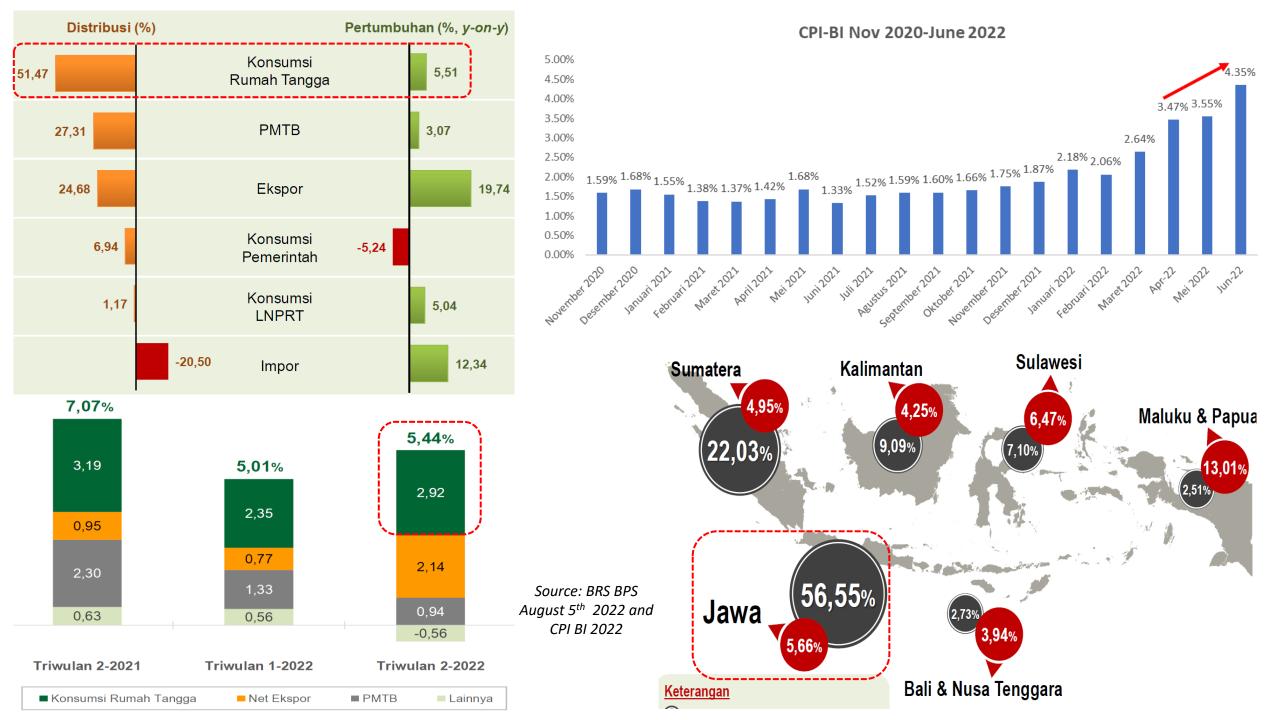
Manufacturing growth vital for Indonesia's economy - Mon, May 10 2021 - The Jakarta Post

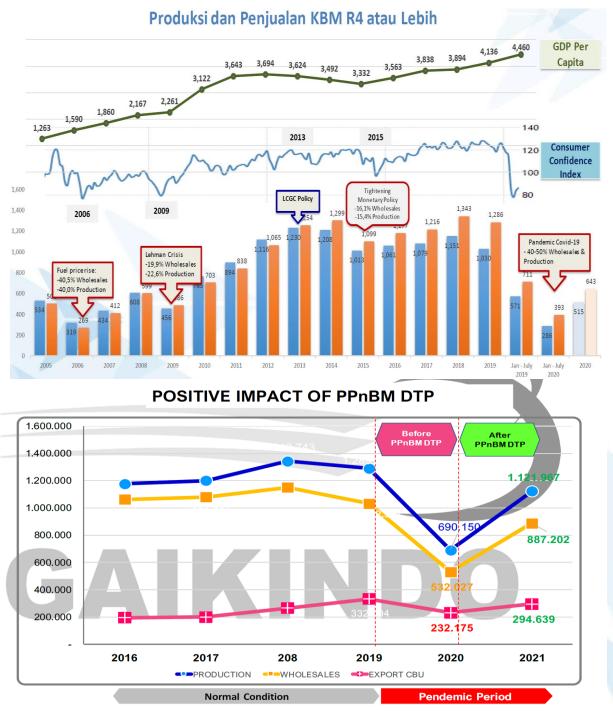
The Usage of Economic Position in Understanding Indonesia's Economy and the Pandemic Effects | Jurnal Ekonomi Indonesia (isei.or.id)



Source: BRS BPS August 5<sup>th</sup> 2022, May 9<sup>th</sup> 2022, APBNKita Kemenkeu 11 August 2022







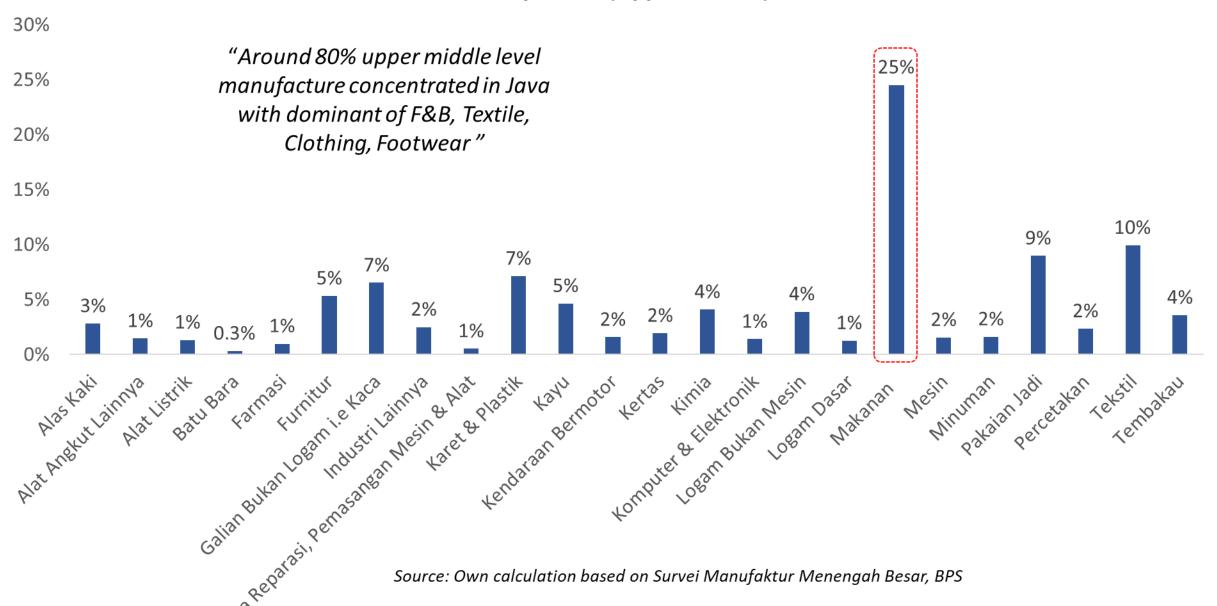
### Kinerja dan Kontribusi Sektor Industri Alat Angkutan



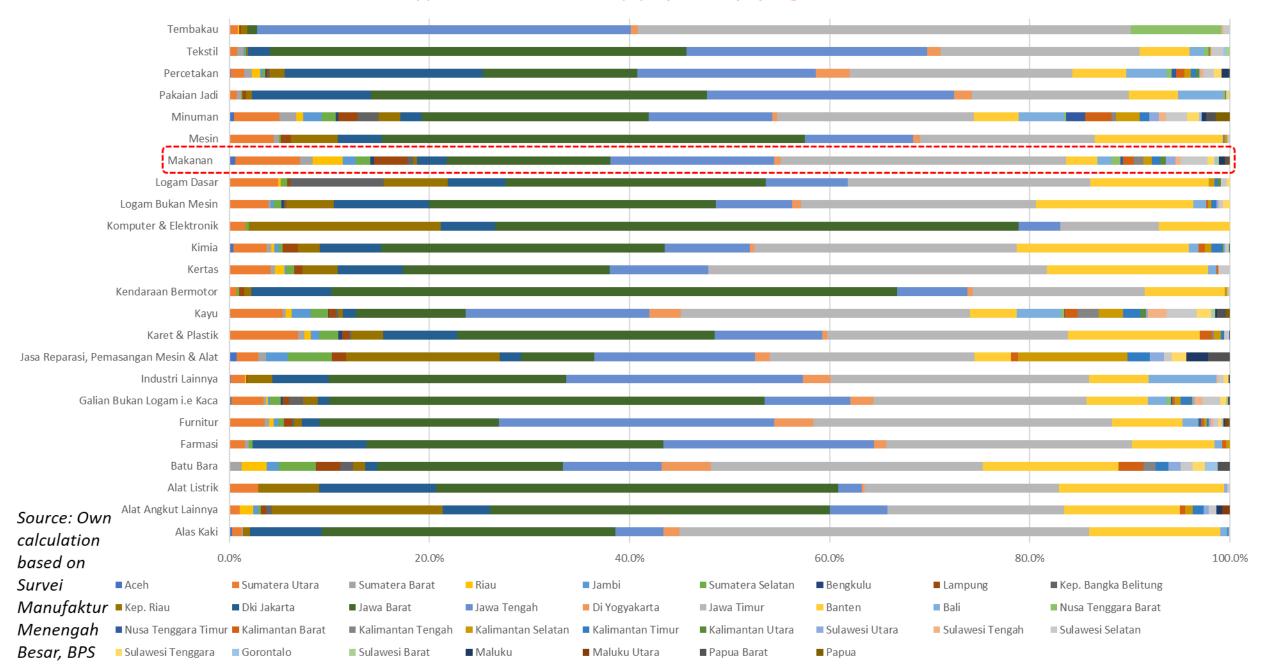
## Kontribusi & Nilai Tambah Domestik Industri Alat Angkutan

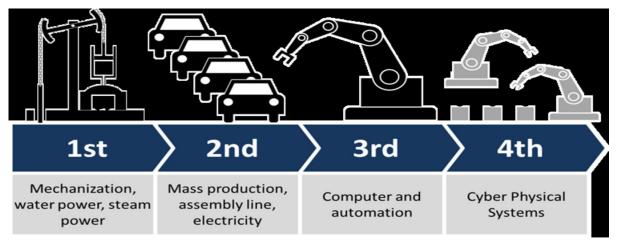


## Manufacture's Proportion (Upper Middle) KBLU, 2011



#### Upper Middle Manufacture (%): By Industry By Region, 2011



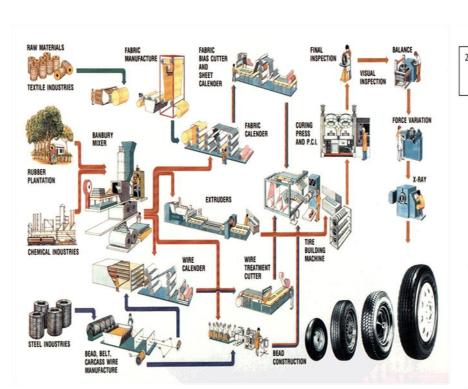


The Last of the Flying Geese "Cascading Up" Value chains will remain a key dynamic Country/regions Mekong Frontier Mid-Manufacturers China O NIE's Japan Raw & Refined Clothing/ Hardware & Consumer Robots Materials Apparel Computers digital goods Time 1955

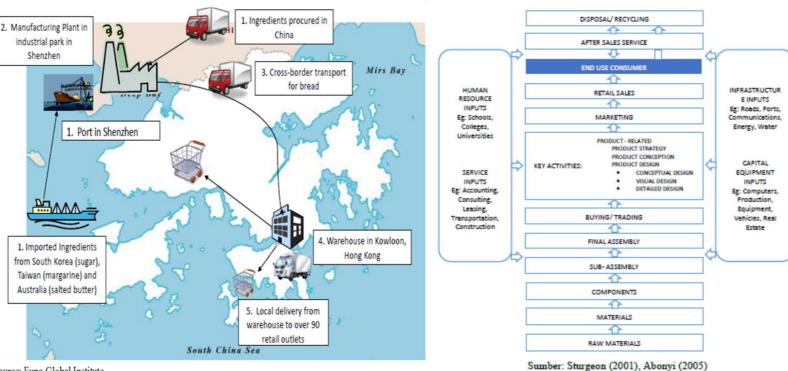
Page 12 Global Value Chain NZ

Source: https://en.wikipedia.org/wiki/Industry\_4.0

#### **Global Production Network**

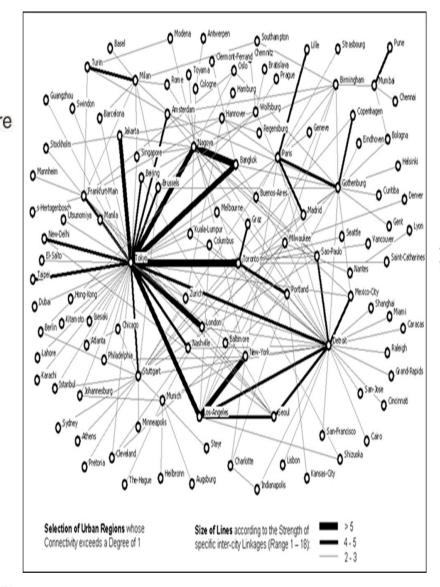


#### **Global Service Network**



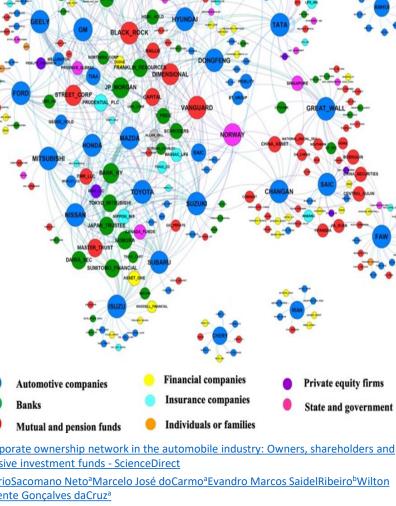
# **Top 10 countries** producing automobiles

Production volume Market share (Units: million) (percent) 25.71 27.6 China US 10.88 9.68 Japan 5.11 Germany 4.52 India 3.97 Mexico S. Korea 3.95 Brazil Spain France



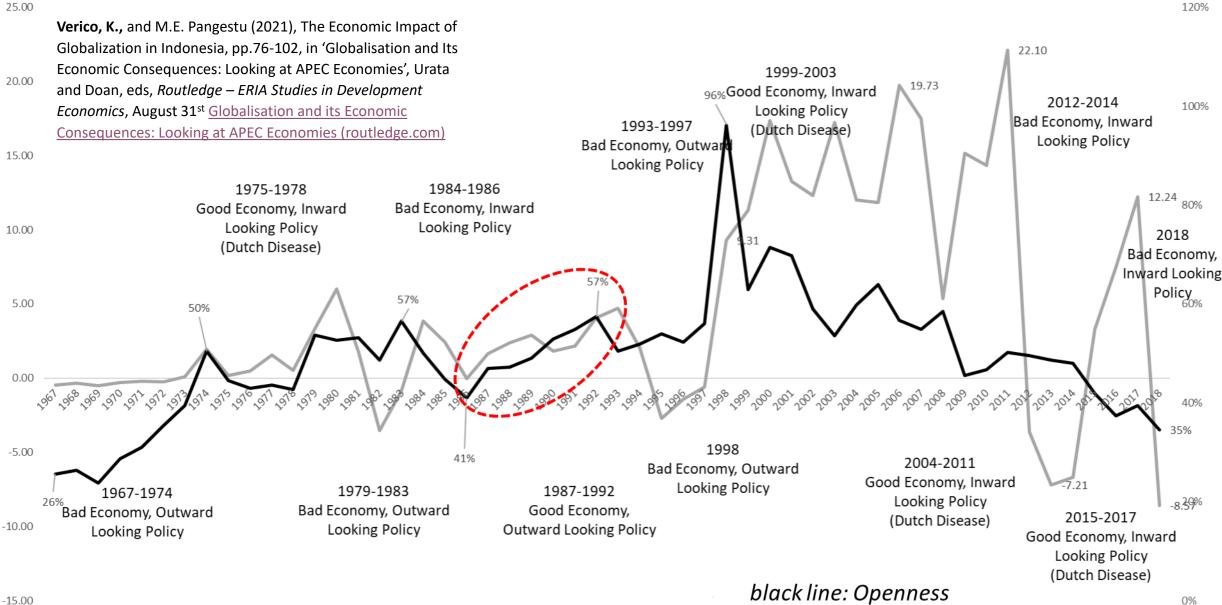
Source: Korea Automobile Manufacturers Association

http://www.lboro.ac.uk/gawc/rb/rb391.html

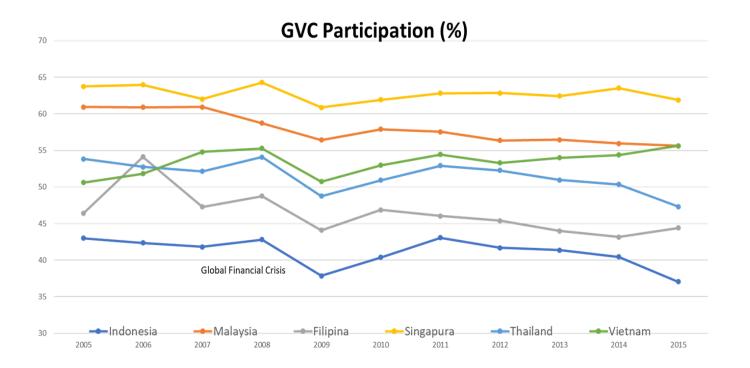


Corporate ownership network in the automobile industry: Owners, shareholders and passive investment funds - ScienceDirect

MarioSacomano Neto<sup>a</sup>Marcelo José do Carmo<sup>a</sup>Evandro Marcos SaidelRibeiro<sup>b</sup>Wilton Vicente Gonçalves daCruza

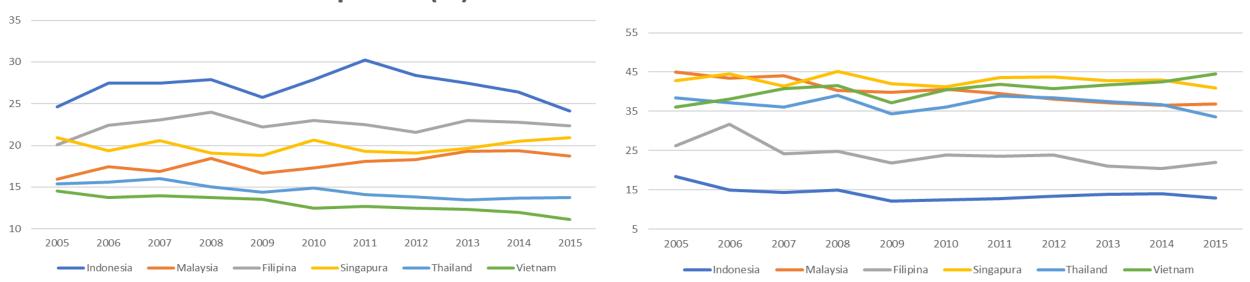


grey line: TB



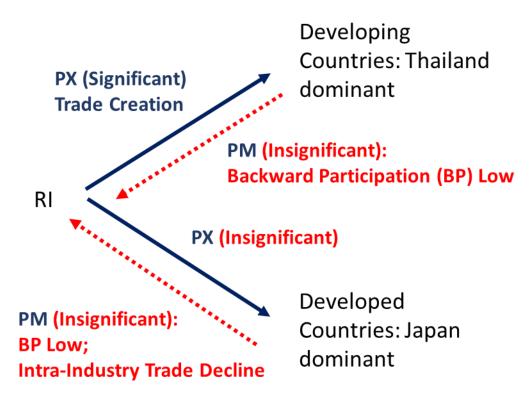
## **Forward Participation (%)**

## **Backward Participation (%)**



Source: OECD TiVA 2018, Ingot (2020)

# Indonesia's automotive industry participation 2021-2022



Fihabrina and Verico, 2021 Husna and Hastiadi, 2022

$$\frac{\Delta y_{it}}{y_{it}} = \frac{\left[i_{it} + (x_{it} - m_{it})\right]_{-} \left[(\partial_{it} + n_{it} + g_{it})\sqrt{\frac{K_{it}}{L_{it}}} + (\partial_{it} + n_{it} + g_{it})\sqrt{\frac{k_{it}}{l_{it}}}\right]}{icor_{it}}$$

#### **Pioneer Industry**

☐ Intermediate Goods, Capital Intensive, High-Risk, Advanced & New Technology

#### **FDI Inflows Motives**

□ Digital Transformation□ Energy Transition

- Market Seeking (FP)
- 2. Raw Material Seeking (FP)
- 3. Intermediate Input Production Network Seeking (BP)
- 4. RnDD Machinery Production Network Seeking (BP)
- 5. Mixed Motives (FP & BP)

#### **Tech Transfer Model**

- 1. Catching up
- Leading edge
- 3. Comparative advantage
- 4. Short-cycle transformation
- 5. Strategic industries

(Justin Yifu Lin, 2020)

Crusaceans, whether or not flavoured   1.36   0.08   -3.49 (.08)   1.69 (.08)   3.85 (.08)   5.98   5.01 (.08)   3.95 (.		TOTAL	RCA19RI	RCA19Korea	CMSA3RI	CMSA3Korea	RI	South Korea	Bilateral
Tea, whether or not flavoured   Pepper of the genus Piper; dried or crushed or ground fruits of the genus Capsicum or of the   4.58   0.06   -254,102   1,729   Sunset   Sunrise   1301   Lac, natural gums, resins, gum-resins, balsams and other natural oleoresins   20.14   0.02   -25,009   -653   Sunset   Sunrise   1301   Lac, natural gums, resins, gum-resins, balsams and other natural oleoresins   20.14   0.02   -25,009   -653   Sunset   Sunrise   1301   Lac, natural gums, resins, gum-resins, balsams and other natural oleoresins   20.14   0.02   -25,009   -653   Sunset   Sunrise   Sunrise   1303   Cocap paste, whether or not defatted   5.10   0.00   130,594   -552   Sunset   Sunrise   5.10   0.00   -130,594   -552   Sunset   Sunrise   5.10   Cocap powder, not containing added sugar or other sweetening matter   6.666   0.03   -6,334   -255   Sunset   Sunrise   5.10   Teapica and substitutes therefor prepared from starch, in the form of flakes, grains, pearls,   2.31   0.10   -6,334   -255   Sunset   Sunrise   5.10   5.10   -6,334   -255   Sunset   Sunrise   5.10   5.10   -6,334   -255   Sunset   5.10   5.10   -6,330   -6,335   Sunset   5.10   5.10   -6,330   -6,335   Sunset   5.10   5.10   -6,330   -6,335   Sunset   5.10   5.10   -6,330	'0208	Meat and edible offal of rabbits, hares, pigeons and other animals, fresh, chilled or frozen	2.14	1.91	-5,458	3,025	Sunset	Sunrise	FDIIn
Pepper of the genus Piper; dired or crushed or ground fruits of the genus Capsicum or of the	'0306	Crustaceans, whether in shell or not, live, fresh, chilled, frozen, dried, salted or in brine,	5.46	1.46	-249,089	-169,588	Sunset	Sunrise	FDIIn
1906   Cinnamon and cinnamon-tree flowers   20.14   0.02   -25,409   -653   Sunset   Sunrise   1301   Lac, natural gums, resins, gum-resins, balsams and other natural oleoresins   6.28   0.10   -5,600   4.45   Sunset   Sunrise   1313   Cocon a vate, whether or not defatted   1303   -103,479   1,281   Sunset   Sunrise   1313   Cocon paste, whether or not defatted   5.10   0.00   -130,594   -552   Sunset   Sunrise   13105   Coco powder, not containing added sugar or other sweetening matter   6.66   0.03   -552   Sunset   Sunrise   13105   Coco powder, not containing added sugar or other sweetening matter   6.66   0.03   -552   Sunset   Sunrise   13105   Tapica and substitutes therefor prepared from starch, in the form of flakes grains, pearls,   2.31   0.10   -6,334   -255   Sunset   Sunrise   1300   Sunrise   Sunrise   1300   Sunrise   Sunrise   1300   Sunrise   Sunrise   1300   Sunrise   Sunrise   Sunrise   1300   Sunrise	'0902	Tea, whether or not flavoured	1.36	0.08	-38,588	2,215	Sunset	Sunrise	FDIIn
1301   Lac, natural gums, resins, gum-resins, balsams and other natural oleoresins   6.28   0.10   -6,600   445   Sunset   Sunrise   1513   Coconut "copra", palm kernel or babassu oil and fractions thereof, whether or not refined,   44.88   0.03   -103,479   1,281   Sunset   Sunrise   1803   Cocoa paste, whether or not defatted   5.10   0.00   -130,594   -552   Sunset   Sunrise   1805   Cocoa powder, not containing added sugar or other sweetening matter   6.66   0.03   -582   -287   Sunset   Sunrise   1805   Cocoa powder, not containing added sugar or other sweetening matter   6.66   0.03   -582   -287   Sunset   Sunrise   2006   Fruits, nuts and other edible parts of plants, prepared or preserved, whether or not containing   148   0.16   -25,598   -7,188   Sunset   Sunrise   2008   Fruits, nuts and other residues, whether or not in the form of pellets, derived from the sifting   476   0.51   -8,750   -6,253   Sunset   Sunrise   2003   Copper ores and concentrates   248   5.06   -2,885,139   459,362   Sunset   Sunrise   2003   Copper ores and concentrates   248   5.06   -2,885,139   459,362   Sunrise   Sunrise   2003   Copper ores and concentrates   248   5.06   -2,885,139   459,362   Sunrise   Sunrise   2003   Copper ores and concentrates   248   5.06   -2,885,139   459,362   Sunrise   Sunrise   2003   Copper ores and concentrates   248   5.06   -2,885,139   459,362   Sunrise   Sunrise   2003   Copper ores and concentrates   2004   -2,325,674   22,057,300   Sunset   Sunrise   2004   -2,325,674   22,057,300   Sunset   Sunrise   2004   -2,300   -2,	'0904	Pepper of the genus Piper; dried or crushed or ground fruits of the genus Capsicum or of the	4.58	0.06	-254,102	1,729	Sunset	Sunrise	FDIIn
1513   Coconut "copra", palm kernel or babasu oil and fractions thereof, whether or not refined,   44.88   0.03   1.03.479   1.281   Sunset   Sunrise   1803   Cocoa paste, whether or not defatted   5.10   0.00   -130.594   -552   Sunset   Sunrise   1805   Cocoa powder, not containing added sugar or other sweetening matter   1903   Tapicoa and substitutes therefor prepared from starch, in the form of flakes, grains, pearls,   2.31   0.10   -6.334   -255   Sunset   Sunrise   1903   Tapicoa and substitutes therefor prepared from starch, in the form of flakes, grains, pearls,   2.31   0.10   -6.334   -255   Sunset   Sunrise   12008   Fruits, nuts and other residues, whether or not in the form of pellets, derived from the sifting,   4.76   0.51   -8.750   -6.353   Sunset   Sunrise   12008   Partis, nuts and other residues, whether or not in the form of pellets, derived from the sifting,   4.76   0.51   -8.750   -6.353   Sunset   Sunrise   1211   Petroleum gas and other gaseous hydrocarbons   3.59   9.02   -2.352,674   2.2057,300   Sunset   Sunrise   1212   Sulphides of non-metals; commercial phosphorus trisulphide   3.59   9.02   -2.352,674   2.2057,300   Sunset   Sunrise   1212   Sunset   Sunrise   1.32   0.00   -685   -1   Sunset   Sunrise	'0906	Cinnamon and cinnamon-tree flowers	20.14	0.02	-25,409	-653	Sunset	Sunrise	FDIIn
1805   Cocoa pasder, whether or not defatted	'1301	Lac; natural gums, resins, gum-resins, balsams and other natural oleoresins	6.28	0.10	-6,600	445	Sunset	Sunrise	FDIIn
1805   Cocoa powder, not containing added sugar or other sweetening matter   1903   Tapioca and substitutes therefor prepared from starch, in the form of flakes, grains, pearls,   2.31   0.10   -6,334   -255   Sunset   Sunrise   1908   Truits, nuts and other dible parts of plants, prepared or preserved, whether or not containing   1.48   0.16   -25,598   -7,188   Sunset   Sunrise   1800   Fruits, nuts and other residues, whether or not in the form of pellets, derived from the sifting,   4.76   0.51   -8,750   -6,333   Sunset   Sunrise   1800   Copper ores and concentrates   2.48   5.06   -2,885,139   -459,362   Sunset   Sunrise   1800   Copper ores and concentrates   2.48   5.06   -2,885,139   -459,362   Sunset   Sunrise   1800   Sunrise   1800   Copper ores and concentrates   2.48   5.06   -2,885,139   -459,362   Sunset   Sunrise   1800   Sunrise   1800   Copper ores and concentrates   2.48   5.06   -2,885,139   -459,362   Sunset   Sunrise   1800   Sunrise   1800   Copper ores and concentrates   2.48   5.06   -2,885,139   -459,362   Sunset   Sunrise   1800   Copper ores and concentrates   2.48   5.06   -2,885,139   -459,362   Sunset   Sunrise   2.48   5.06	'1513	Coconut "copra", palm kernel or babassu oil and fractions thereof, whether or not refined,	44.88	0.03	-103,479	1,281	Sunset	Sunrise	FDIIn
Tapioca and substitutes therefor prepared from starch, in the form of flakes, grains, pearls,   2.31   0.10   -6,334   -255   Sunset	'1803	Cocoa paste, whether or not defatted	5.10	0.00	-130,594	-552	Sunset	Sunrise	FDIIn
Fruits, nuts and other edible parts of plants, prepared or preserved, whether or not containing	'1805	Cocoa powder, not containing added sugar or other sweetening matter	6.66	0.03	-582	-287	Sunset	Sunrise	FDIIn
2302   Bran, sharps and other residues, whether or not in the form of pellets, derived from the sifting   4.76   0.51   -8,750   -6,353   Sunset   Sunrise   2711   Petroleum gas and other gaseous hydrocarbons   3.59   9.02   -2,352,674   2,2057,300   Sunset   Sunrise   2813   Sulphides of non-metals; commercial phosphorus trisulphide   1.32   0.00   -685   -1   Sunset   Sunrise   2915   Saturated acyclic monocarboxylic acids and their anhydrides, halides, peroxides and peroxyacids; 2.97   0.01   -66,134   -75   Sunset   Sunrise   2922   Oxygen-function aminor-compounds   2.29   0.00   -154,464   2,377   Sunset   Sunrise   3401   Soap; organic surface-active products and preparations for use as soap, in the form of bars,   5.90   0.69   -30,721   62,444   Sunset   Sunrise   3401   Soap; organic surface-active products and preparations for use as soap, in the form of bars,   5.90   0.69   -30,721   62,444   Sunset   Sunrise   3401   Soap; organic surface-active products and preparations for use as soap, in the form of bars,   5.90   0.69   -30,721   62,444   Sunset   Sunrise   3401   Sunset   Sunrise   3401   Sunset   Sunrise   Sunrise   3401   Sunset   Sunrise	'1903	Tapioca and substitutes therefor prepared from starch, in the form of flakes, grains, pearls,	2.31	0.10	-6,334	-255	Sunset	Sunrise	FDIIn
248   5.06   -2,885,139   459,362   Sunset   Sunrise   Petroleum gas and other gaseous hydrocarbons   3.59   9.02   -2,352,674   22,057,300   Sunset   Sunrise   Sunrise   2313   Sulphides of non-metals; commercial phosphorus trisulphide   1.32   0.00   -6855   -1.1   Sunset   Sunrise   2915   Saturated acyclic monocarboxylic acids and their anhydrides, halides, peroxides and peroxyacids,   2.97   0.01   -66,134   -75   Sunset   Sunrise   2912   Oxygen-function amino-compounds   2.29   0.02   -154,464   2,377   Sunset   Sunrise   3401   Soap; organic surface-active products and preparations for use as soap, in the form of bars,   5.90   0.69   -30,721   62,444   Sunset   Sunrise   3605   Matches (excluding pyrotechnic articles of heading 3604)   5.11   0.02   -2,651   11   Sunset   Sunrise   3605   Matches (excluding pyrotechnic articles of heading 3604)   5.11   0.02   -2,651   11   Sunset   Sunrise   3401   Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary   3138   0.01   -5,703   -1,935   Sunset   Sunrise   3414   Wooden frames for paintings, photographs, mirrors or similar objects   4414   Wooden frames for paintings, photographs, mirrors or similar objects   4417   Tools, tool bodies, tool handles, broom or brush bodies and handles, of wood; boot or shoe   1.40   0.11   -2,216   12   Sunset   Sunrise   3420   Registers, account books, notebooks, order books, receipt books, letter pads, memorandum pads   3.20   0.11   -6,559   2,034   Sunset   Sunrise   3420   Bobbins, spools, cops and similar supports of paper pulp, paper or paperboard, whether or not   1.64   0.01   -140   0   Sunset   Sunrise   3420   Sunset   3420	'2008	Fruits, nuts and other edible parts of plants, prepared or preserved, whether or not containing	1.48	0.16	-25,598	-7,188	Sunset	Sunrise	FDIIn
Petroleum gas and other gaseous hydrocarbons   3.59   9.02   -2,252,674   22,057,300   Sunset   Sunrise   2813   Sulphides of non-metals; commercial phosphorus trisulphide   1.32   0.00   -685   -1   Sunset   Sunrise   2915   Saturated acyclic monocarboxylic adds and their anhydrides, halides, peroxides and peroxyacids; 2.97   0.01   -66,134   -75   Sunset   2922   Oxygen-function amino-compounds   2.29   0.02   -154,464   2,377   Sunset   Sunrise   2922   Oxygen-function amino-compounds   2.29   0.02   -154,464   2,377   Sunset   Sunrise   2931   Sunset   Sunrise   2931   Sunset   Sunrise   2932   0.02   -154,464   2,377   Sunset   Sunrise   2932   Sunrise   2032   0.02   -154,464   2,377   Sunset   Sunrise   2032   Sunrise   2032   3.07   1.00   2.2,651   11   Sunset   Sunrise   2032   3.07	'2302	Bran, sharps and other residues, whether or not in the form of pellets, derived from the sifting,	4.76	0.51	-8,750	-6,353	Sunset	Sunrise	FDIIn
Petroleum gas and other gaseous hydrocarbons   3.59   9.02   -2,352,674   22,057,300   Sunset   Sunrise   2813   Sulphides of non-metals; commercial phosphorus trisulphide   3.59   9.02   -2,352,674   22,057,300   Sunset   Sunrise   2915   Saturated acyclic monocarboxylic acids and their anhydrides, halides, peroxides and peroxyacids; 2.97   0.01   -66,134   -75   Sunset   Sunrise   2922   Oxygen-function amino-compounds   Oxygen-function amino-compounds   2.29   0.02   -154,464   2,377   Sunset   Sunrise   2932   Oxygen-function amino-compounds   Oxygen-function amino-compou	'2603	Copper ores and concentrates	2.48	5.06	-2,885,139	-459,362	Sunset	Sunrise	FDIIn
Saturated acyclic monocarboxylic acids and their anhydrides, halides, peroxides and peroxyacids;   2.97   0.01   -66,134   -75   Sunset   Sunrise   1922   Oxggen-function amino-compounds   2.29   0.02   -154,464   2,377   Sunset   Sunrise   13401   Soap; organic surface-active products and preparations for use as soap, in the form of bars,   5.90   0.69   -30,721   62,444   Sunset   Sunrise   13605   Matches (excluding pyrotechnic articles of heading 3604)   5.11   0.02   -2,651   11   Sunset   Sunrise   14001   Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary   31.38   0.01   -5,703   -1,935   Sunset   Sunrise   1414   Wooden frames for paintings, photographs, mirrors or similar objects   5.42   0.07   -10,052   24   Sunset   Sunrise   1417   Tools, tool bodies, tool handles, broom or brush bodies and handles, of wood; boot or shoe   1.40   0.11   -2,216   12   Sunset   Sunrise   14820   Registers, account books, notebooks, order books, receipt books, letter pads, memorandum pads,   3.20   0.11   -6,559   2,034   Sunset   Sunrise   14822   Bobbins, spools, cops and similar supports of paper pulp, paper or paperboard, whether or not   1.64   0.01   -140   0   Sunset   Sunrise   1514   Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed   2.42   0.05   -11,449   -675   Sunset   Sunrise   15906   Rubberised textile fabrics (excluding tyre cord fabric of high-tenacity yarn of nylon or other   1.79   0.02   -24,840   -65   Sunset   Sunrise   1512   Track-suits, ski-suits and swimwear, knitted or crocheted   1.61   Men's or boys' overcoats, car coats, capes, doaks, anoraks, incl. ski jackets, windcheaters,   5.22   0.00   -27,407   268   Sunset   Sunrise   1512   Track-suits, ski-suits and swimwear, knitted or crocheted   2.62   0.08   -72,853   -186   Sunset   Sunrise   1512   Track-suits, ski-suits and swimwear, knitted or crocheted   2.62   0.08   -72,853   -186   Sunset   Sunrise   1512   Track-suits, s	'2711		3.59	9.02	-2,352,674	22,057,300	1		FDIIn
2922   Oxygen-function amino-compounds   2.29   0.02   -154,464   2,377   Sunset   Sunrise   3401   Soap; organic surface-active products and preparations for use as soap, in the form of bars,   5.90   0.69   -30,721   62,444   Sunset   Sunrise   3605   Matches (excluding pyrotechnic articles of heading 3604)   5.11   0.02   -2,651   11   Sunset   Sunrise   3605   Matches (excluding pyrotechnic articles of heading 3604)   5.11   0.02   -2,651   11   Sunset   Sunrise   31.38   0.01   -5,703   -1,935   Sunset   Sunrise   31.38   0.01   -1,052   24   Sunset   Sunrise   31.38   Sunset   Sunrise   31.38   Sunset   Sunrise   31.38   Sunset   Sunrise   31.38   Su	'2813	Sulphides of non-metals; commercial phosphorus trisulphide	1.32	0.00	-685	-1	Sunset	Sunrise	FDIIn
Sop; organic surface-active products and preparations for use as soap, in the form of bars,   5.90   0.69   -30,721   62,444   Sunset   Sunrise   3605   Matches (excluding pyrotechnic articles of heading 3604)   5.11   0.02   -2,651   11   Sunset   Sunrise   4001   Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary   31.38   0.01   -5,703   -1,935   Sunset   Sunrise   4414   Wooden frames for paintings, photographs, mirrors or similar objects   5.42   0.07   -10,052   24   Sunset   Sunrise   4417   Tools, tool bodies, tool handles, broom or brush bodies and handles, of wood; boot or shoe   1.40   0.11   -2,216   12   Sunset   Sunrise   4417   Tools, tool bodies, tool handles, broom or brush bodies and handles, of wood; boot or shoe   1.40   0.11   -2,216   12   Sunset   Sunrise   4820   Registers, account books, notebooks, order books, receipt books, letter pads, memorandum pads   3.20   0.11   -6,559   2,034   Sunset   Sunrise   4822   Bobbins, spools, cops and similar supports of paper pulp, paper or paperboard, whether or not   1.64   0.01   -140   0   Sunset   Sunrise   4822   Bobbins, spools, cops and similar supports of paper pulp, paper or paperboard, whether or not   1.64   0.01   -140   0   Sunset   Sunrise   4825   Sunrise   4826   Sunrise   4827   Sunrise   4828   Sunrise   4829   Sunrise   4829   Sunrise   4829   Sunrise   5515   Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, other   1.79   0.02   -24,840   -655   Sunset   Sunrise   5515   Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, other   1.79   0.02   -24,840   -655   Sunset   Sunrise   5906   Rubberised textile fabrics (excluding tyre cord fabric of high-tenacity yarn of nylon or other   1.25   0.12   -6,330   964   Sunset   Sunrise   5906   Rubberised textile fabrics (excluding tyre cord fabric of high-tenacity yarn of nylon or other   1.25   0.12   -6,330   964   Sunset   Sunrise   590	'2915	Saturated acyclic monocarboxylic acids and their anhydrides, halides, peroxides and peroxyacids;	2.97	0.01	-66,134	-75	Sunset	Sunrise	FDIIn
Matches (excluding pyrotechnic articles of heading 3604)   S.11   0.02   -2,651   11   Sunset   Sunrise   1401   Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary   31.38   0.01   -5,703   -1,935   Sunset   Sunrise   14414   Wooden frames for paintings, photographs, mirrors or similar objects   4417   Tools, tool bodies, tool handles, broom or brush bodies and handles, of wood; boot or shoe   1.40   0.11   -2,216   12   Sunset   Sunrise   14820   Registers, account books, notebooks, order books, receipt books, letter pads, memorandum pads,   3.20   0.11   -6,559   2,034   Sunset   Sunrise   14820   Bobbins, spools, cops and similar supports of paper pulp, paper or paperboard, whether or not   1.64   0.01   -140   0   Sunset   Sunrise   14821   Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed   2.42   0.05   -11,449   -675   Sunset   Sunrise   15514   Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, other   1.79   0.02   -24,840   -65   Sunset   Sunrise   15705   Carpets and other textile floor coverings, whether or not made up (excluding knotted, woven   1.15   0.15   -796   2.32   Sunset   Sunrise   15705   Sunset   Sunrise   1.15   0.15   -796   2.32   Sunset   Sunrise   1.15   0.15   -796   2.32   Sunset   Sunrise   1.15   Men's or boys' overcoats, capes, doaks, anoraks, incl. ski jackets, windcheaters   2.22   0.02   -27,407   2.68   Sunset   Sunrise   1.6101   Men's or boys' overcoats, capes, doaks, anoraks, incl. ski jackets, windcheaters   2.62   0.08   -72,853   -1.98   Sunset   Sunrise   1.6102   Footwear with outer soles and uppers of rubber or plastics (excluding waterproof footwear of   1.10   0.01   1.79,983   1.193   Sunset   Sunrise   1.6402   Footwear with outer soles of rubber, plastics, leather or composition leather and uppers of   4.67   0.06   -142,699   2,898   Sunset   Sunrise   1.6404   Footwear with outer soles of rubber, plasti	'2922	Oxygen-function amino-compounds	2.29	0.02	-154,464	2,377	Sunset	Sunrise	FDIIn
3605   Matches (excluding pyrotechnic articles of heading 3604)   S.11   0.02   -2,651   11   Sunset   Sunrise   2401   Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary   31.38   0.01   -5,703   -1,935   Sunset   Sunrise   2414   Wooden frames for paintings, photographs, mirrors or similar objects   4417   Tools, tool bodies, tool handles, broom or brush bodies and handles, of wood; boot or shoe   1.40   0.11   -2,216   12   Sunset   Sunrise   2420   Registers, account books, notebooks, order books, receipt books, letter pads, memorandum pads   3.20   0.11   -6,559   2,034   Sunset   Sunrise   2422   Bobbins, spools, cops and similar supports of paper pulp, paper or paperboard, whether or not   1.64   0.01   -140   0   Sunset   Sunrise   2422   Bobbins, spools, cops and similar supports of paper pulp, paper or paperboard, whether or not   1.64   0.01   -140   0   Sunset   Sunrise   2514   Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed   2.42   0.05   -11,449   -675   Sunset   Sunrise   2515   Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, other   1.79   0.02   -24,840   -65   Sunset   Sunrise   2505   Carpets and other textile floor coverings, whether or not made up (excluding knotted, woven   1.15   0.15   -796   232   Sunset   Sunrise   2506   Rubberised textile fabrics (excluding tyre cord fabric of high-tenacity yarn of nylon or other   1.25   0.12   -6,330   964   Sunset   Sunrise   2506   Rubberised textile fabrics (excluding tyre cord fabric of high-tenacity yarn of nylon or other   1.25   0.12   -6,330   964   Sunset   Sunrise   2507   Sunset   Sunrise   2508   Sunset   Sunrise   2509   Su	'3401	Soap; organic surface-active products and preparations for use as soap, in the form of bars,	5.90	0.69	-30,721	62,444	Sunset	Sunrise	FDIIn
Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary  Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary  Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary  Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary  Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary  Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary  Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary  Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary  Natural rubber, data of  Natural rubber, palata, gutta-percha, guayule, chicle and similar natural gums, in primary  Natural rubber, sainting, palating, palating, sainting, saintin	'3605		5.11	0.02	-2,651	11	Sunset	Sunrise	FDIIn
Wooden frames for paintings, photographs, mirrors or similar objects   5.42   0.07   -10,052   24   Sunset	'4001	* * * * * * * * * * * * * * * * * * * *	31.38	0.01		-1,935	Sunset	Sunrise	FDIIn
Tools, tool bodies, tool handles, broom or brush bodies and handles, of wood; boot or shoe   1.40   0.11   -2,216   12   Sunset   Sunrise	'4414		5.42	0.07	-10,052	24	Sunset	Sunrise	FDIIn
Registers, account books, notebooks, order books, receipt books, letter pads, memorandum pads,   3.20   0.11   -6,559   2,034   Sunset	'4417		1.40	0.11	-2,216	12		Sunrise	FDIIn
4822   Bobbins, spools, cops and similar supports of paper pulp, paper or paperboard, whether or not   1.64   0.01   -140   0   Sunset   Sunrise					_		Sunset	Sunrise	FDIIn
Solution   Solution	'4822		1.64	0.01	-140	0		Sunrise	FDIIn
Spot	'5514		2.42	0.05	-11,449	-675	Sunset	Sunrise	FDIIn
'5705Carpets and other textile floor coverings, whether or not made up (excluding knotted, woven	'5515		1.79	0.02	-24,840	-65		Sunrise	FDIIn
Sunset   S	'5705	* 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1.15	0.15		232	Sunset	Sunrise	FDIIn
Men's or boys' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters,   5.22   0.02   -27,407   268   Sunset   Sunrise	'5906	•	1.25	0.12	-6,330	964	Sunset	Sunrise	FDIIn
'6305Sacks and bags, of a kind used for the packing of goods, of all types of textile materials1.400.05-32,656714SunsetSunrise'6402Footwear with outer soles and uppers of rubber or plastics (excluding waterproof footwear of1.100.01-179,9831,193SunsetSunrise'6403Footwear with outer soles of rubber, plastics, leather or composition leather and uppers of4.670.06-142,6992,898SunsetSunrise'6404Footwear with outer soles of rubber, plastics, leather or composition leather and uppers of4.330.02-468,799478SunsetSunrise'7201Pig iron and spiegeleisen, in pigs, blocks or other primary forms1.920.00-136,953-249SunsetSunrise'7320Springs and leaves for springs, of iron or steel (excluding clock and watch springs, springs1.060.23-70912,153SunsetSunrise7501Nickel mattes, nickel oxide sinters and other intermediate products of nickel metallurgy :16.760.03-169,312-126,800SunsetSunrise'8506Primary cells and primary batteries, electrical; parts thereof (excluding spent)6.180.15-42,164-232SunsetSunrise'8510Electric shavers, hair clippers and hair-removing appliances, with self-contained electric3.140.10-1,4932,298SunsetSunrise	'6101	Men's or boys' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters,	5.22	0.02	-27,407	268	Sunset	Sunrise	FDIIn
'6402Footwear with outer soles and uppers of rubber or plastics (excluding waterproof footwear of1.100.01-179,9831,193SunsetSunrise'6403Footwear with outer soles of rubber, plastics, leather or composition leather and uppers of4.670.06-142,6992,898SunsetSunrise'6404Footwear with outer soles of rubber, plastics, leather or composition leather and uppers of4.330.02-468,799478SunsetSunrise'7201Pig iron and spiegeleisen, in pigs, blocks or other primary forms1.920.00-136,953-249SunsetSunrise'7320Springs and leaves for springs, of iron or steel (excluding clock and watch springs, springs1.060.23-70912,153SunsetSunrise7501Nickel mattes, nickel oxide sinters and other intermediate products of nickel metallurgy :16.760.03-169,312-126,800SunsetSunrise8506Primary cells and primary batteries, electrical; parts thereof (excluding spent)6.180.15-42,164-232SunsetSunrise'8510Electric shavers, hair clippers and hair-removing appliances, with self-contained electric3.140.10-1,4932,298SunsetSunrise	'6112	Track-suits, ski-suits and swimwear, knitted or crocheted	2.62	0.08	-72,853	-186	Sunset	Sunrise	FDIIn
'6403Footwear with outer soles of rubber, plastics, leather or composition leather and uppers of4.670.06-142,6992,898SunsetSunrise'6404Footwear with outer soles of rubber, plastics, leather or composition leather and uppers of4.330.02-468,799478SunsetSunrise'7201Pig iron and spiegeleisen, in pigs, blocks or other primary forms1.920.00-136,953-249SunsetSunrise'7320Springs and leaves for springs, of iron or steel (excluding clock and watch springs, springs1.060.23-70912,153SunsetSunrise7501Nickel mattes, nickel oxide sinters and other intermediate products of nickel metallurgy :16.760.03-169,312-126,800SunsetSunrise8506Primary cells and primary batteries, electrical; parts thereof (excluding spent)6.180.15-42,164-232SunsetSunrise'8510Electric shavers, hair clippers and hair-removing appliances, with self-contained electric3.140.10-1,4932,298SunsetSunrise	'6305	Sacks and bags, of a kind used for the packing of goods, of all types of textile materials	1.40	0.05	-32,656	714		Sunrise	FDIIn
'6403Footwear with outer soles of rubber, plastics, leather or composition leather and uppers of4.670.06-142,6992,898SunsetSunrise'6404Footwear with outer soles of rubber, plastics, leather or composition leather and uppers of4.330.02-468,799478SunsetSunrise'7201Pig iron and spiegeleisen, in pigs, blocks or other primary forms1.920.00-136,953-249SunsetSunrise'7320Springs and leaves for springs, of iron or steel (excluding clock and watch springs, springs1.060.23-70912,153SunsetSunrise7501Nickel mattes, nickel oxide sinters and other intermediate products of nickel metallurgy :16.760.03-169,312-126,800SunsetSunrise18506Primary cells and primary batteries, electrical; parts thereof (excluding spent)6.180.15-42,164-232SunsetSunrise18510Electric shavers, hair clippers and hair-removing appliances, with self-contained electric3.140.10-1,4932,298SunsetSunrise	'6402	Footwear with outer soles and uppers of rubber or plastics (excluding waterproof footwear of	1.10	0.01	-179,983	1,193	Sunset	Sunrise	FDIIn
'6404Footwear with outer soles of rubber, plastics, leather or composition leather and uppers of4.330.02-468,799478SunsetSunrise'7201Pig iron and spiegeleisen, in pigs, blocks or other primary forms1.920.00-136,953-249SunsetSunrise'7320Springs and leaves for springs, of iron or steel (excluding clock and watch springs, springs1.060.23-70912,153SunsetSunrise7501Nickel mattes, nickel oxide sinters and other intermediate products of nickel metallurgy :16.760.03-169,312-126,800SunsetSunrise18506Primary cells and primary batteries, electrical; parts thereof (excluding spent)6.180.15-42,164-232SunsetSunrise18510Electric shavers, hair clippers and hair-removing appliances, with self-contained electric3.140.10-1,4932,298SunsetSunrise	'6403		4.67	0.06	-142,699	2,898	Sunset	Sunrise	FDIIn
'7201Pig iron and spiegeleisen, in pigs, blocks or other primary forms1.920.00-136,953-249SunsetSunrise'7320Springs and leaves for springs, of iron or steel (excluding clock and watch springs, springs1.060.23-70912,153SunsetSunrise7501Nickel mattes, nickel oxide sinters and other intermediate products of nickel metallurgy :16.760.03-169,312-126,800SunsetSunrise8506Primary cells and primary batteries, electrical; parts thereof (excluding spent)6.180.15-42,164-232SunsetSunrise'8510Electric shavers, hair clippers and hair-removing appliances, with self-contained electric3.140.10-1,4932,298SunsetSunrise	'6404		4.33	0.02	-468,799	478	Sunset	Sunrise	FDIIn
'7320Springs and leaves for springs, of iron or steel (excluding clock and watch springs, springs1.060.23-70912,153SunsetSunrise7501Nickel mattes, nickel oxide sinters and other intermediate products of nickel metallurgy :16.760.03-169,312-126,800SunsetSunrise8506Primary cells and primary batteries, electrical; parts thereof (excluding spent)6.180.15-42,164-232SunsetSunrise'8510Electric shavers, hair clippers and hair-removing appliances, with self-contained electric3.140.10-1,4932,298SunsetSunrise	'7201	Pig iron and spiegeleisen, in pigs, blocks or other primary forms	1.92	0.00	-136,953	-249		Sunrise	FDIIn
Nickel mattes, nickel oxide sinters and other intermediate products of nickel metallurgy: 16.76 0.03 -169,312 -126,800 Sunset Sunrise  8506 Primary cells and primary batteries, electrical; parts thereof (excluding spent) 6.18 0.15 -42,164 -232 Sunset Sunrise  8510 Electric shavers, hair clippers and hair-removing appliances, with self-contained electric 3.14 0.10 -1,493 2,298 Sunset Sunrise	'7320		1.06	0.23	-709	12,153	Sunset	Sunrise	FDIIn
8506 Primary cells and primary batteries, electrical; parts thereof (excluding spent) 6.18 0.15 -42,164 -232 Sunset Sunrise 8510 Electric shavers, hair clippers and hair-removing appliances, with self-contained electric 3.14 0.10 -1,493 2,298 Sunset Sunrise	_								FDIIn
'8510 Electric shavers, hair clippers and hair-removing appliances, with self-contained electric 3.14 0.10 -1,493 2,298 Sunset Sunrise		·							FDIIn
									FDIIn
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	'8533	Electrical resistors, incl. rheostats and potentiometers (excluding heating resistors); parts	1.15	0.04	-1,164	3,640	Sunset	Sunrise	FDIIn
	'9201			0.09				Sunrise	FDIIn

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Verico &
Riefky,
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Indonesia's automotive industry needs to move from forward to backward participation, down streaming upstreaming to higher value-added chains. Potential networking is occurring at the regional level which requires production base improvement towards global level

# THANK YOU!

